

Town of Durham  
Request for Proposal Opening  
Municipal Information Technology (IT) Services  
April 11, 2022, 2:00 p.m., Office of the First Selectman

Received: 4/11/22 4:11pm Nicole Charest, ATC

Company Name	Monthly Rate:
Next Level IT, LLC 1 Technology Lane Tolland, CT 06084	\$4,875.52
Charles IT 150 William Street Middletown, CT 06457	\$4,785.75
Cloudsmart 4 Pin Oak Drive Branford, CT 06405	\$6,942.40
Advanced Office Systems 296 East Main Street Branford, CT 06405	\$4,078.42
SoftSages Technology 20 Mystic Lane, 2 <sup>nd</sup> floor Malvern, PA 19355	Just hourly rates
VC3 1301 Gervais St, Suite 1800 Columbia, SC 29201	\$6,063.06

Next-Level IT, LLC

VCISO: not an official role, although they state they provide these services; not in monthly fee  
Total Monthly Fee: \$4,875.52 – no term

Charles IT

VCISO: Does not provide  
One time on boarding fee: \$4,500.00  
Total Monthly Fee: \$4,785.75 – 36 Month Renewal Term

Cloudsmart

VCISO: Does not provide  
Managed Services: \$3,650.00  
Office 365/Exchange License: \$1,420.40  
Barracuda Email Security: \$1,872  
Total Monthly Fee: \$6,942.40 – 12 months (auto renewal)

Advanced Office Systems

VCISO: will be assigned. Quarterly and as need briefings and meetings  
Total Monthly Fee: \$4,078.42 plus Block-time

SoftSages

VCISO: Provides  
Minimum hourly and Max hourly rates provided

VC3

VCISO: Provides  
Onetime fee: \$6,063.06  
Monthly fee: \$6,063.06 – 60-month term